

Boost Margins. Make Better Decisions. Reduce Waste.

Integrated Margin Management and Accurate Costing To deliver Insight, Agility and Results

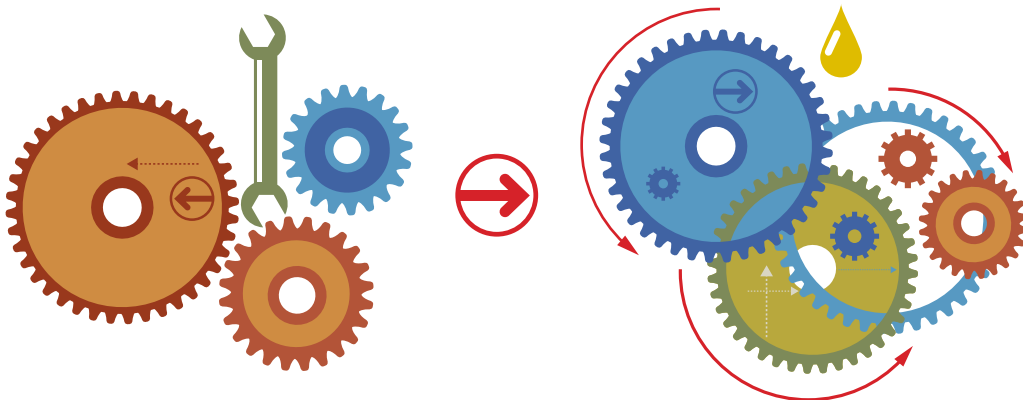
Business Challenges

To manage pricing and profitability effectively, companies must have Insight on Margin Performance, have Accurate Costing information and run an Integrated Operating Model. Unfortunately, most companies fall short on all three. Moreover, they are not able to execute their decision cycles fast enough or with enough accuracy at the required level of detail. Attaining valuable insights into the factors that most affect margin potential can highlight waste reduction and value opportunities.

An Infogility MarginEdge™ program can help you:

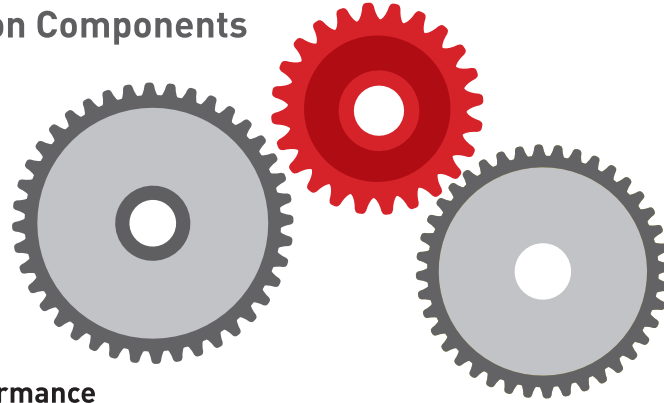
- Identify volume and margin outliers by customer and product based on key criteria
- Understand the operating rate for profit generation
- Optimize capacity utilization, procurement and investment options
- Improve the costing accuracy of products and services
- Gain Insight to waste reduction and value opportunities

MarginEdge™ Expected Results



“In today’s competitive business environment, Integrated Margin Management and Accurate Costing is not just important to maximize profitability, it is essential for survival”

MarginEdge™ Solution Components



1. Insight on Margin Performance

- Key Drivers of Margin Performance
- Leveraging Analytics for Margin Decision Making

2. Edge Factors™

- Cost Component Alignment
- Inventory Valuation Alignment
- Organizational Structures alignment
- Master Data and Data Quality
- Develop the right Skills and capabilities

3. Integrated Operating Model

- Strategic Planning
 - Business Value Modelling
 - Strategic Business Planning
- Planning
 - Sales Forecasting
 - Operations Planning
 - Materials Planning
 - Product Cost Planning
- Execution
 - Inventory Management
 - Production Controlling
 - Cost Controlling
 - Rapid Closing

What's Next?

VALUE UNLOCKING PROGRAM

Our approach is designed to provide you with recommendations and to prioritize improvement components to unlock Margin Maximizing opportunities

- **Element Health Diagnostics.** We conduct health diagnostics on specific key elements of Margin Performance
- **Benchmarking.** We compare the results against standards of excellence
- **Margin Maturity Diagnostic.** We calculate organizational margin maturity
- **Margin Optimization Projects.** Prepare a detailed roadmap and action plan

RAPID DEPLOYMENT

If you already understand the value of an Integrated Margin Program, and have identified waste reduction and value opportunities, it's time to discuss how we make a difference.

Contact us today to take the steps to help maximize your margins.

WHAT WE DO

We transform information to insight and create Agile Plan-Do-Measure-Act organizations.



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